

## Key figures for the six month period ended 30 June 2020

ALSA

UK

	H1 2020	H1 2019	Change	% Change	FY 2019
Statutory (loss)/profit before tax £m	(122.2)	88.4	(210.6)		187.
Underlying (loss)/profit before tax £m	(60.7)	114.6	(175.3)	n/a	240.
Underlying basic (loss)/earnings per share (p)	(9.9)	16.9	(26.8)	n/a	34.
Proposed dividend per share (p)	-	5.16	(5.16)	n/a	5.1
Free cash flow £m	(193.0)	95.6	(288.6)	-	178.
Net debt £m	1,340.3	1,276.3	64.0	-	1,241.
Net debt/EBITDA	3.8x	2.5x	+1.3x	-	2.4
ROCE	5.0%	12.2%	-	-	12.49
			Reported	Constant FX	Reported
	H1 2020	H1 2019	increase/	increase/	FY 2019
	£m	£m	(decrease)%	(decrease)%	£n
Total revenue	1,031.5	1,334.5	(22.7%)	(23.6%)	2,744.
North America	513.5	627.7	(18.2%)	(20.2%)	1,230.
ALSA	267.0	385.9	(30.8%)	(30.9%)	824.
UK	189.8	285.3	(33.5%)	(33.5%)	599.
German Rail	61.2	35.6	+71.9%	+72.1%	89.
Local Currency					
North America \$m	647.3	811.0	-	(20.2%)	1,570.
ALSA €m	305.4	442.1	-	(30.9%)	940.
			Change	Constant FX increase/ (decrease)%	
Underlying operating profit	(30.6)	139.3	(169.9)	n/a	295.
North America	7.6	64.4	(56.8)	(88.2%)	123.
ALSA	(7.1)	47.9	(55.0)	n/a	109.
UK	(15.5)	36.6	(52.1)	n/a	85.
German Rail	(6.3)	2.3	(8.6)	n/a	5.
Central functions	(9.3)	(11.9)	2.6	21.7%	(27.2
Local currency					
North America \$m	9.6	83.2	(73.6)	(88.5%)	157.
ALSA €m	(8.1)	54.8	(62.9)	n/a	124.
				Increase/	
UK revenue £m	H1 2020	H1 20	`	,	
UK bus revenue	126.6	136			283.6 316.
UK coach revenue	63.2	149	9.1	(57.6%)	
Passengers (m)					
North America		(55.2%)			
Spain & Switzerland		(44.9%)			
Morocco		+1.3%			
UK bus - commercial		(45.6%)			
UK core coach		(56.3%)			
German Rail		+59.1%			
Group			(	39.1%)	
Operating margin %					
Group	(3.0%)	10.4			10.8%
North America	1.5%	10.3	3%		10.0%

(2.6%)

(8,1%)

12.4%

12.8%

13.3%

14.2%